



## 85 California Woodworking Inc.

OXNARD, CA

'05: \$2,487,000

'06: \$2,883,000

Sales '06: 15.92%

Projected '07: 5%

Est.: 1990

Employees: 30

*Custom, unfinished wood veneer cabinets and countertops, and reception desks*

Vice President Luke Vickery says broadening the company's manufacturing capabilities led to its great increase in 2006. "Our company is considered a 'job shop.' In a job shop, no two jobs are alike," Vickery says. "We consistently notice that on just about every job there is some type of reception desk or curved fixture. There are a lot of shops that cannot produce such items or would rather bid on the standard products of the project. Since our shop is well rounded, clients would rather request our services."